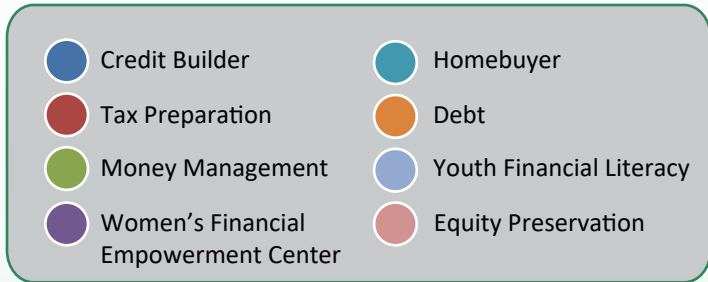
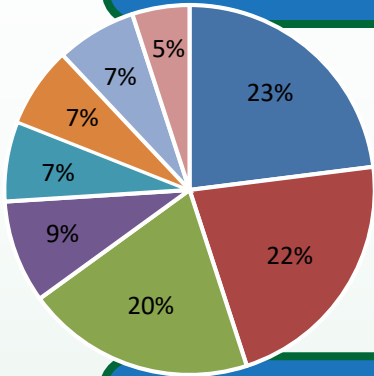


## TOTAL CLIENTS SERVED = 6,516



## HOURS OF SERVICE

Total Hours:

**16,914**



10,290 hrs = Group Education



6,624 hrs = Individual Counseling & Coaching

## MORTGAGE ASSISTANCE

**\$23.1 M**



In NC Foreclosure Prevention Program mortgage assistance helped 1,040 WNC

homeowners avoid foreclosure from 2010-2019.

## VOLUNTEERS



**2,719 hrs**

## NATIONAL AWARD



2019 Agency Innovation Award Winner from the National Foundation for Credit Counseling

## MATCHED SAVINGS

**\$78,838**



Total \$ clients saved towards Emergency Savings & Homebuyer Programs.

## FINANCIAL CAPABILITIES

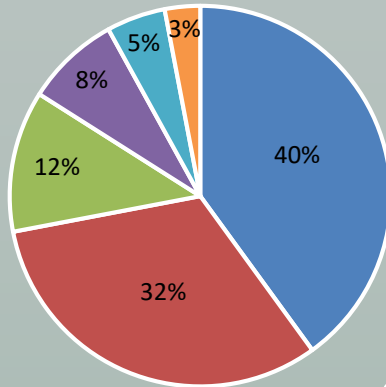


**852**

Credit, Homebuyer, and Matched Savings Clients took action from their action plans.

## FINANCIALS

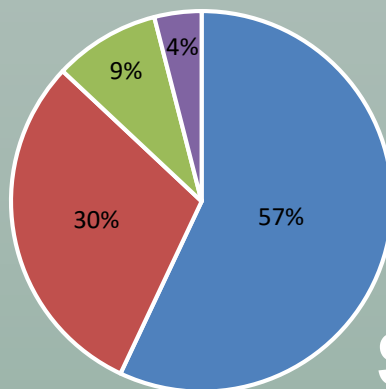
### Income



- Grants
- Contracts
- Contributions
- United Way
- Program Income
- Interest & Investment Income

**\$1,169,421**

### Expense



- Credit & Money Management
- Housing
- Management
- Fundraising

**\$1,275,486**

# 2019 - Individual Donors

Heather Alley • Dan Anderson • L.B. Anderson • Shelly Anderson • Jorja Ann Ursin • Anonymous • Vicki Banks  
Kimberly Barber Randall Barnett • Anna Bartlett • Gretchen Batra • Jamie & Jen Beasley • Lonnie Bewernitz  
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# 2019 - Funding Partners

Altavista Wealth Management • Asheville Area Habitat for Humanity, Inc. • Atlantic Bay Mortgage Group  
AvL Technologies • BB & T • Beverly-Hanks Mortgage Services • Beverly-Hanks, Realtors • Biltmore Company  
Buncombe County HHS • Capital Bank • Capital One • The Community Foundation of Western North Carolina  
Children First / Communities in Schools • Citi • City of Asheville • Community Action Opportunities  
Conserving Carolina • Dixon Hughes Goodman • Duke Energy • Employee Assistance Network • Entegra Bank  
First Bank • First Citizens Bank • Freddie Mac • GoPrime Mortgage Lending • Green Opportunities  
Gum, Hillier & McCroskey • Hi-Alta Real Estate • HomeTrust Bank • HUD • Land of Sky Regional Council  
Metropolitan Sewerage District • Mission Health • Mortgage Bankers Association • NC Association of CPAs  
North Carolina Housing Finance Agency • Next Step Recovery • National Foundation for Credit Counseling  
Parsec Financial Management • Pinnacle Financial Partners • Pitts Hay & Hugenschmidt • PNC Bank  
Reinvestment Partners • Self-Help Credit Union • Sisters of Mercy of North Carolina Foundation  
Starks Financial Group • State Farm Insurance • SunTrust Bank • Swannanoa Valley Christian Ministry • TD Bank  
Ten Thousand Villages • United Community Bank • United Way of Asheville & Buncombe County  
United Way of Haywood County • United Way of Henderson County • United Way of Transylvania County  
Wells Fargo Bank • Wells Fargo Housing Foundation • Z. Smith Reynolds Foundation

**OnTrack WNC Financial Education & Counseling**

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